



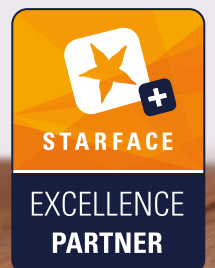
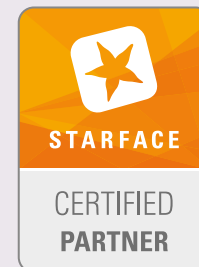
STARFACE
PARTNERSHIP

BECOMING A STARFACE PARTNER IS WORTH IT!

BECOME AN STARFACE EXPERT STEP BY STEP

Many companies are currently investing in the areas of “modern business telephony”, “digital workplaces” and “home office integration into their business communication processes”. Therefore, these trends offer high growth potentials for the ICT industry. With a STARFACE partnership, you can benefit from this market growth.

STARFACE offers you the opportunity to become part of a large partner community that is in regular exchange with each other. You will get your own contact person from our STARFACE team. With the flexible STARFACE telephone systems and UC-solutions, you will be able to provide state-of-the-art products to your customers.



STARFACE Starter

Do you often have customers with TK projects, whether in the cloud or classically with an appliance? You will receive a STARFACE starter package under special conditions consisting of STARFACE Compact Appliance plus two-hour online training on the installation and configuration of STARFACE.

STARFACE Certified Partner

You have completed the Starter Seminar, already know STARFACE or have gained initial experience as a STARFACE Partner? Now you want to benefit from the numerous advantages of a certified STARFACE partnership?

The status of a “STARFACE Certified Partner” is achieved by the successful training of at least one employee as a STARFACE Certified VoIP Engineer at the STARFACE Academy and the signing of the STARFACE Partner contract.

STARFACE Advanced Partner

You have gained routine and experience with STARFACE projects? You now want to expand your know-how on handling the STARFACE periphery in order to cope with more demanding projects?

You achieve the status of a “STARFACE Advanced Partner” by successfully training at least one employee to become a STARFACE Advanced VoIP Engineer.

STARFACE Excellence Partner

STARFACE annually awards the best Advanced Partner with the second highest level of the STARFACE partner model, the “STARFACE Excellence Partner”.

Possible criteria for the award include sales strength, own initiative, remarkable project and/or development achievements, as well as the intensity of the cooperation with STARFACE.

STARFACE Excellence+ Partner

STARFACE annually awards the best Excellence Partners with the highest level of the STARFACE partner model, the “STARFACE Excellence+ Partner”.

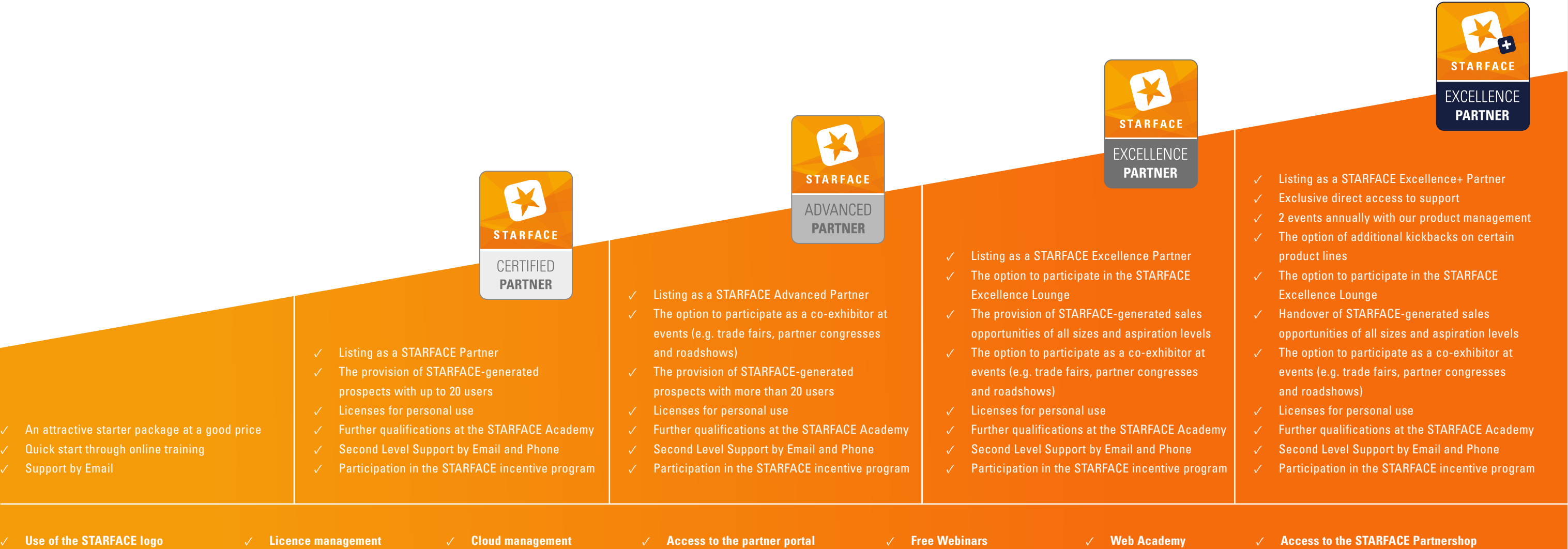
Possible criteria for the award include sales strength, own initiative, remarkable project and/or development achievements, as well as the intensity of the cooperation with STARFACE.

Any questions?

Our partner management is looking forward to your phone call! Detailed information about the STARFACE partner program can be found in the partner section of our website: www.starface.com/en

For an initial personal consultation, reach our partner management by phone: **+49 (0)721-15 10 42 - 30**

Write an E-mail to: vertrieb@starface.com



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